

Announcement

Dubai, 1st of June 2020

Gulf Sales Organization

Dear **Glasstec** management and members,

We are pleased to announce the following changes effective 1 July 2020:

The current Sales organizations of UAE, Kuwait, and Middle East Export Markets will merge and create a new entity called "**Gulf**".

With effect from 1 July 2020, **Gulf** entity will come under the leadership of Elias Jaalouki. Tarek Marawan, former leader of the UAE entity and regional leader of all entities within Middle East and Africa Region, will be focusing on his main role as 'Senior Vice President MEA'.

Other changes will include Christian El Jawiche, former Sales Manager Export Markets that will be appointed as Product Sales Manager **Gulf** and Maged EL Kadi, former Solution Sales Manager UAE whom his role will be expanded to cover the new **Gulf** entity.

Accordingly, and as a loyal customer to dormakaba which account was managed by **Nisren Abdulahad**, we are pleased to inform you that your new account manager starting July 1st will be: **Salaheldin Sherief**.

We appreciate the impact this change may have on your organization, so we have made every effort to facilitate this change and enable a smooth transition to the new organization.

Please join us in wishing the new management team all the success in their new roles.

Sincerely,

Tarek Marawan
Senior Vice President MEA

Elias Jaalouki
Deputy Vice President Gulf